

## Organisational Overview

A.G. Coombs is a leading provider of technical services to buildings. Our experienced staff have been responsible for a wide range of energy related projects throughout Australia. These have included successful Energy Performance Contracts, the innovative A.G. Coombs Carbon Roadmap® Programs, and award winning energy management roles with a number of major financial, commercial, retail and Government organisations. A.G. Coombs is a product independent provider of technology and engineering solutions and has no proprietary linkages or affiliations to any equipment or system vendors. We identify and install best of breed technology solutions that meet the optimal requirements of the customer.

A.G. Coombs provides services throughout Victoria to various Government and private sector organisations. These have included projects in regional centres and ongoing maintenance and minor projects for the Victorian Government Services Group portfolio. For these services we employ a combination of our considerable in-house resources and quality local trade providers.

## Company Details

|                                                |                                                                     |
|------------------------------------------------|---------------------------------------------------------------------|
| <b>Company Name</b>                            | A.G. Coombs Pty. Ltd.                                               |
| <b>ABN</b>                                     | 49 005 653 332                                                      |
| <b>Primary Address in Victorian Government</b> | 26 Cochranes Road<br>Moorabbin VIC 3189                             |
| <b>Telephone</b>                               | +61 3 9248 2700                                                     |
| <b>Website</b>                                 | <a href="http://www.agcoombs.com.au">http://www.agcoombs.com.au</a> |

## Key Contact 1

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|-----------------|------------------------------------------------------------------------|
| <b>Name</b>     | Paul Gilmore                                                           |
| <b>Position</b> | Executive Manager Group Business Development                           |
| <b>Phone</b>    | +61 3 9248 2700                                                        |
| <b>Mobile</b>   | +61 438 145 002                                                        |
| <b>E-mail</b>   | <a href="mailto:pgilmore@agcoombs.com.au">pgilmore@agcoombs.com.au</a> |

## Key Contact 2

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|-----------------|------------------------------------------------------------------------|
| <b>Name</b>     | Gerard Mignone                                                         |
| <b>Position</b> | Vic Manager – Energy Markets                                           |
| <b>Phone</b>    | +61 3 9248 2700                                                        |
| <b>Mobile</b>   | +61 439 071 872                                                        |
| <b>E-mail</b>   | <a href="mailto:gmignone@agcoombs.com.au">gmignone@agcoombs.com.au</a> |

## Financial Details

|                                         |              |
|-----------------------------------------|--------------|
| <b>Minimum Contract Size</b>            | \$350,000    |
| <b>Maximum Contract Size</b>            | Unlimited    |
| <b>Public Liability Insurance</b>       | \$75 million |
| <b>Professional Indemnity Insurance</b> | \$10 million |

## Accreditations

A.G. Coombs Accreditations, licences and memberships relevant to EPC's:

- Energy Efficiency Council, Sponsor Member
- Institution of Engineers
- National Environmental Balancing Bureau (NEBB)
- Australian Refrigeration Council (ARC)
- Air Conditioning Mechanical Contractors Association
- Green Building Council of Australia
- Property Council of Australia
- Green Star Professionals
- Building Commission (RPB)
- Master Builders Association
- Plumbing Industry Association
- Australian Solar Cooling Interest Group
- NABERS
- Facility Management Association

## Core Competencies

A.G. Coombs are experienced in all areas of energy related technology, from design and systems selection through to installation, commissioning, and ongoing operation and management including monitoring and verification. We have particular expertise in the areas of tri-generation, renewable energy and other innovative technologies. Significant ongoing technical involvement in the 6 Star Green Star ANZ Headquarters and the highly environmentally credentialed Royal Children’s Hospital featuring leading edge innovative energy technologies illustrate our market capability. Our in house capability extends to NABERS accredited staff, Green Star Independent Commissioning Agent roles, best practice project management, building energy optimisation of existing buildings, the application of innovative energy efficiency maintenance and numerous energy and water efficiency projects. Resources include mechanical, electrical, controls and hydraulics engineers covering M&V, energy modelling, and practical Advisory services.

## Service Limitations

Founded in Victoria in 1945 with in-house responsibility for the performance of services in a wide range of facilities, A.G. Coombs has a detailed understanding of the ongoing requirements for building system performance and importantly energy efficiency.

## Previous & Current EPC Experience

| Customer             | Peter MacCallum   | Description           |
|----------------------|-------------------|-----------------------|
| Project Cost         | Confidential      | East Melbourne Campus |
| Annual Savings       | Confidential      |                       |
| Payback Period (yrs) | Confidential      |                       |
| Date Completed       | Project Completed |                       |

| Customer             | GPT               | Description                                                                       |
|----------------------|-------------------|-----------------------------------------------------------------------------------|
| Project Cost         | Confidential      | 580 George Street Sydney<br>- Mixed tenancy<br>- Whole Building<br>- 38,700m2 Est |
| Annual Savings       | Confidential      |                                                                                   |
| Payback Period (yrs) | Confidential      |                                                                                   |
| Date Completed       | Project Completed |                                                                                   |

| Customer             | Kangan Institute of TAFE | Description                                                                                               |
|----------------------|--------------------------|-----------------------------------------------------------------------------------------------------------|
| Project Cost         | Confidential             | Four Campus sites<br>- Lighting<br>- HVAC Controls<br>- Building<br>- Optimisation<br>- Lighting Controls |
| Annual Savings       | Confidential             |                                                                                                           |
| Payback Period (yrs) | Confidential             |                                                                                                           |
| Date Completed       | Project Completed        |                                                                                                           |

## Referees

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**Leanne Chappell**

**Title:** Director – Capital Projects  
**Organisation:** Melbourne Health  
**Relationship:** Direct Customer with A.G. Coombs Pty. Ltd.  
**Phone:** +61 438 704 985  
**E-mail:** [Leanne.chappell@mh.org.au](mailto:Leanne.chappell@mh.org.au)

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**Bruce Precious**

**Title:** Sustainability Manager  
**Organisation:** GPT  
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**Mahyar Sabzichin**

**Title:** Coordinator Assets & Services  
**Organisation:** Kangan Institute of TAFE  
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